

Animal and Plant Health Inspection Service (APHIS)

Small Business Success Story

Service Disabled Veteran-Owned (SDVO)

A2Z Supply Corp

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Service Disabled Veteran Owned Small Business | GSA Contract V797P-2183D



Contract Holder
Contract V797P-2183D

Contract Vehicles:

VA FSS 65 II, # V797P-2183D - Medical Equipment & Supplies contract

GSA Schedule 84, GS-07F303AA – Total Solutions for Law Enforcement, Security, Facilities Management, Fire, Rescue, Clothing, Marine Craft and Emergency/Disaster Response, contract.

AWARDS

2012 “SBA Veteran Business of the Year Award”

2012 “APHIS Service Disabled Veteran-Owned Business of the Year”

A2Z Supply Corp

Authorized distributor for ammunition, firearms, and tactical gear, optics and safety products...

On June 2011, the Animal and Plant Health Inspection Services (APHIS) had awarded multi-award (three) Blanket Purchase Agreements for a five year term. **A2Z Supply Corp** was one of the three awardees. All of APHIS' ammunition needs are competed among the BPA holders. Over the past 22 months after award of the BPAs, the Agency had awarded twenty three (23) orders to **A2Z Supply Corp**. Each Call order was and, continues to be handled in a highly professional and efficient manner. **A2Z Supply Corp** continually goes beyond the scope of contract to provide the APHIS with quality products, service and, timely delivery.

The APHIS Wildlife Services Program has very strict requirements for a variety of ammunition needs and, for specific mission critical uses, i.e., speed, performance, accuracy, reliability and most importantly, safety; because, much of the time these mission requirements are performed while onboard helicopters and fixed wing aircrafts. **A2Z Supply Corp** has continuously met the program's specific needs, and when necessary, they have suggested alternatives for out-of-stock items - while still meeting the program's delivery schedules.

The company has supported the USDA since May 2010, when they received their first award from APHIS. The order was for shotguns and ammunition to support of the Wildlife Services Program for training and eradication efforts. To date, **A2Z Supply Corp** has continued to provide excellent and professional support to APHIS through contracts totaling \$689,839.81. The company has also been successful in expanding the delivery of their products and services to other USDA agencies. To date, they have received a total of \$19,587,198.67, in contract awards.

In November 2012, the Marketing and Regulatory Programs (MRP) conducted their first AbilityOne and Small Business Awards Program, in which A2Z Supply Corp was the recipient of the "*APHIS Service Disabled Veteran-Owned Business of the Year*". The company representatives were unable to attend the ceremony due to the effects of Hurricane Sandy which caused huge and critical disruptions in customer deliveries. The President of **A2Z Supply Corp.**, Mr. Brian Paul Hoornbeek, decided their small staff of four needed to tend to these important deliveries rather, than attend as a recipient. They shared there thanks to the Agency for this very much and appreciated important recognition. Their support to their customers is admirable; in addition, their professionalism is held in highest regards by APHIS because of their prompt and accurate services they continue to demonstrate.

As The Wildlife Services Program requirements has expanded and have required additional types of ammo, i.e, pistol rounds and Bismuth shotgun ammunition, **A2Z Supply Corp** has been able to continue meeting Program's needs under the BPA. In FY13, the three BPA's have been expanded for use via USDA-wide. A2Z has again exceeded the Agency's expectations to meet other USDA-agency ammunition needs, i.e., Forest Services.

The APHIS is **Extremely Satisfied** with the performance of A2Z! As mentioned, A2Z hits the mark every time and, their folks are second to none! They continually go over and beyond their scope of award to address product and/or performance issues with great timeliness; i.e., arrange for free no-charge demo ammunition for APHIS to test their products to ensure it meets program needs. State Directors are very satisfied with A2Z's professionalism.

All personnel at **A2Z Supply Corp** have been absolutely "Top Shelf" business professionals! Those individuals are, Brian Paul Hoornbeek, Ed Smith, Maribel Lujan-Hoornbeek and Christy Owsley.

Nomination Contact:

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