

Invited Speakers include:

**Steven C. Preston, Administrator**  
U.S. Small Business Administration, Washington, D.C.

**Scott Denniston, Director**  
Office of Small and Disadvantaged Business Utilization  
U.S. Department of Veterans Affairs, Washington, D.C.

**William D. Elmore, Associate Administrator**  
Office of Veterans Business Development  
U.S. Small Business Administration, Washington, D.C.

**Fred Mondragon, Cabinet Secretary**  
New Mexico Economic Development Department

**John Garcia, Cabinet Secretary**  
New Mexico Department of Veterans' Services

Representatives from over 25 Federal Agencies and Prime Contractors

#### *Draft Agenda*

**WEDNESDAY, AUGUST 29, 2007** – Check-in (5:30 - 8 p.m.)

**THURSDAY, AUGUST 30, 2007**  
7 AM – Check-in/Continental Breakfast  
8:00 a.m. – 5:00 p.m.

Presentation of Colors/Pledge of Allegiance/Invocation/Welcome  
Comments & Updates by Special Guest Speakers  
Panel Sessions with Federal Agencies & Prime Contractors

**LUNCHEON KEYNOTE SPEAKER**  
*Steven C. Preston, SBA Administrator*

Concurrent Workshops:  
Some of the Topics to be presented:  
Veteran's Benefits & Services  
SBA & VA Certifications

Marketing & Federal Contracting Basics  
Facilitating Teaming Agreements- Strategies to Build Capacity  
NM Procurement Code & Doing Business with the State & Local Governments  
Small Business Resources  
Wide Area Workflow

**NETWORKING RECEPTION – 5:30 – 7:30 p.m.**

**FRIDAY, AUGUST 31, 2007**  
7:00 a.m. – Continental Breakfast  
8:00 a.m. – 3:00 p.m.

Matchmaking Marketplace/Matchmaking with Federal Agency &  
Prime Contractor Representatives/Buyers

# 3rd Annual Service Disabled & Veteran-owned Small Businesses Conference

## *"Contacts for Opportunities"*



**August 30-31, 2007**  
**Albuquerque Marriott Hotel**  
**2101 Louisiana Boulevard NE**  
**Albuquerque, New Mexico**

**SPONSORED BY**



State of New Mexico  
DEPARTMENT OF VETERANS SERVICES



<http://NMVetBiz.org>

The NMSBDC is partially funded under Cooperative Agreement No.7-603001-Z-0032-19 by the U. S. Small Business Administration. SBA's participating in this cosponsored activity is not an endorsement of the views, opinions, products or services of any cosponsor or other person or entity. All of SBA's programs & services are extended to the public on a nondiscriminatory basis. Cosponsorship Authorization #: 07-0682-39. Reasonable arrangements for persons with disabilities will be made, if requested at least two weeks in advance. Contact Susan Chavez, SBA at 505/248-8225 or 505/248-8236.

## ATTENTION VETERANS, FEDERAL AGENCIES & PRIME CONTRACTORS

The New Mexico Department of Veterans' Services, New Mexico Small Business Development Center Network and the New Mexico District Office of the U. S. Small Business Administration are pleased to present the **3<sup>rd</sup> Annual Service Disabled & Veteran-owned Small Businesses Conference**. August 30-31, 2007 in Albuquerque. The theme is **Contacts for Opportunities** and the 2007 conference will be a premiere gathering of federal, state and private sector procurement representatives and small business owners.

Small Business Owners – Learn about contracting opportunities and meet with Buyers and Contracting Officers looking for products or services your business provides. Representatives of KAFB, the Los Alamos and Sandia National Laboratories, the Army Corps of Engineers and other federal departments and prime contractors will be on hand actively looking for businesses that provide specific products and services. There will also be workshops and discussion panels on topics of interest to you as a veteran and business owner.

Buyers and Contracting Officers – Find businesses providing the products and services you need and reach the goal of awarding at least 3% of contract dollars to service disabled veteran-owned small businesses. You will also be assisting the State of New Mexico in its efforts to provide education and training for existing and prospective entrepreneurs.

The conference is co-sponsored by the New Mexico Department of Veterans' Services, New Mexico Small Business Development Center Network and the New Mexico Small Business Administration. Many organizations are participating in the planning process including small business resource partners and organizations dedicated to Veteran-Owned Business Development.

***Register today using the attached registration form. This conference has filled to capacity yearly and early registration is advised.***

For additional information call Flo Dow (NMSBDC) at 1-800-281-7232 or 505/428-1362, Susan Chavez (SBA) at 505/248-8236 or Frances Padilla (SBA) at 505/248-8242 or 505/248-8225.

Official Conference Website  
<http://NMVetBiz.org>

### REGISTER TODAY!!

***This conference includes the opportunity to network and meet with Buyers and Contracting Officers so bring plenty of business cards, brochures, sales literature, etc.***

<b>When:</b>	<b>AUGUST 30-31, 2007</b> <b>8/29/2007 Early Check-in - 5:30 – 8:00 p.m.</b> <b>8/30/2007 – 7:00 a.m. to 5:00 p.m.</b> <b>8/31/2007 – 8:00 a.m. to 3:00 p.m.</b>
<b>Who:</b>	<b>Focus is on Service Disabled and Veteran Owned Small Businesses. All Small Businesses invited. Federal Agencies. Prime Contractors.</b>
<b>What:</b>	<ul style="list-style-type: none"> <li>• Attend Workshops &amp; Panels</li> <li>• Meet with Buyers &amp; Contracting Officers from Federal Agencies &amp; Large Prime Contractors</li> <li>• Learn of Contracting &amp; Subcontracting Opportunities</li> <li>• Learn about your Veterans' Benefits</li> <li>• Present your Capabilities in the Matchmaking Marketplace</li> </ul>
<b>Where:</b>	<b>Albuquerque Marriott Hotel</b> <b>2101 Louisiana Boulevard NE</b> <b>Albuquerque, New Mexico</b> Marriott reservations at 1 (800) 334-2086 or (505) 881-6800  Conference Hotel Room Rate: \$129.00 <b><u>To receive the Conference Hotel Room Rate</u></b> <b><u>Register by Wednesday, August 8, 2007</u></b>
<b>Register Today:</b>	<b>ADVANCED REGISTRATION REQUIRED!!</b> <b>Submit Registration Form by Thursday,</b> <b>August 23, 2007</b>  <u><b>Registration Fee: \$50 per person</b></u>  <b>To Register Contact:</b> <b>Flo Dow, Assistant Director for Marketing</b> <b>NM Small Business Development Center Network</b> <b>1-800-281-7232 or 505/428-1362</b> <b>or via email: <a href="mailto:fdow@sfccnm.edu">fdow@sfccnm.edu</a></b> <b>Fax#: 505/428-1469</b>  <b>Website: <a href="http://NMVetBiz.org">NMVetBiz.org</a></b>

**3<sup>rd</sup> Annual Service Disabled & Veteran-Owned Small Business Conference**  
**"Contacts for Opportunities"**  
**August 30-31, 2007**

REGISTRATION FORM FOR  
**SMALL BUSINESS OWNERS**

**Registration Fee: \$50 per person**  
**Submit Registration Form by Thursday, August 23, 2007**

Please Print Name of Business/Organization	
Names of Attendees:	
Address:	
City, State, Zip Code:	
Business Phone:	Fax Number:
Email Address:	Website: (Optional)

**PLEASE CHECK  ALL THAT APPLY**

<input type="checkbox"/>	Service Disabled Veteran Owned Small Business
<input type="checkbox"/>	Veteran Owned Small Business
<input type="checkbox"/>	Small Business Owner
<input type="checkbox"/>	Other (8(a), Women Owned, etc.) _____

List Type of Business/Products and/or Services:	
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**Registration: Fee:** \$50.00 X \_\_\_\_\_ # of Attendees = \$ \_\_\_\_\_ **No refunds after August 20, 2007/No Shows will be invoiced.**

**Credit Card:** MC  Visa  American Express

**Credit Card (CC) #** \_\_\_\_\_ **Expiration Date:** \_\_\_\_\_

**Name on CC:** \_\_\_\_\_

**Make Checks Payable to: Santa Fe Community College/Veterans Conference**

**Mail or Fax Registration Form & Payment To: (Registration Deadline: Thursday, August 23, 2007)**

Attn: Flo Dow  
NM Small Business Development Center  
6401 Richards Avenue  
Santa Fe, New Mexico 87508-4487  
Fax: (505) 428-1469

**For questions and additional information please call 1-800-281-7232 (Flo Dow, NMSBDC) or 505/428-1362, or 505/428-1624 (NMSBDC) or 505/248-8236 (Susan Chavez, SBA) or 505/248-8242 (Frances Padilla, SBA) or 505/248-8225 (SBA).**

<http://NMVetBiz.org>

**3rd Annual Service Disabled & Veteran-Owned Small Business Conference**  
**"Contacts for Opportunities"**  
**August 30-31, 2007**

**REGISTRATION FORM FOR**  
**FEDERAL AGENCIES & PRIME CONTRACTORS**

**Registration Fee: \$50 per person**  
**Submit Registration Form by Thursday, August 23, 2007**

Please Print Name of Business/Organization	
Names of Attendees:	
Address:	
City, State, Zip Code:	
Business Phone:	Fax Number:
Email Address:	Website: (Optional)

**PLEASE CHECK  ALL THAT APPLY**

<input type="checkbox"/>	<b>Federal (Government)</b>
<input type="checkbox"/>	<b>Prime Contractor</b>
<input type="checkbox"/>	<b>Other (State, Local)</b>
<input type="checkbox"/>	<b>Participating in the Marketplace/Matchmaking Session on Friday, August 31, 2007 (8:30 am – 3:00 pm)</b> <b>(No registration fee charged for agency/prime contractor representatives participating <u>ONLY</u> in Friday's Marketplace Session)</b>

<b>List Names of Individuals from organization participating in Marketplace session:</b>	<b>Names of Buyers/Representatives participating EXCLUSIVELY in the Matchmaking Marketplace on Friday, August 31, 2007:</b>
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<b>Statement of products and services your organization buys.</b>	
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