



The 5th Annual

Elite SDVOBN National Convention of Service Disabled Veteran Owned Businesses

August 20–22, 2008
Annapolis, Maryland

Hosted by The Elite SDVOB Network, Maryland Chapter





The Elite Service Disabled Veteran-Owned Business Network

Maryland Chapter

“Helping other “Vets” help themselves”

Tel: 410-679-0300

Fax: 410-676-4004

RE: Sponsorship - 5th Annual National Convention of Service-Disabled Veteran Owned Businesses

The Maryland Chapter of the Elite Service-Disabled Veteran Owned Business (SDVOB) Network is hosting the 5th Annual National Convention of Service-Disabled Veteran Owned Businesses in Annapolis, MD from 20 – 22 August 2008 at the Loews Annapolis Hotel. Your support and attendance would be greatly appreciated and is critical to the overall success of the event.

The Elite SDVOB Network is a non-profit 501(c)(19) Veterans organization with a mission to work for the betterment of disabled veterans and to support veteran owned businesses throughout the nation. We would be honored if you would support this event and our mission of “Helping other Vets Help Themselves”. Based on past conferences, we anticipate over 200 attendees including Service Disabled Veteran Business owners from across the nation.

During this highly visible National conference you will have the opportunity to network with Service-Disabled Veteran Business Owners in many industries from across the country. Additionally, we will be conducting a Matchmaking Business session on August 22 to give our sponsors the opportunity to meet one-on-one with pre-qualified SDVOBs in your industry. In past conferences, this session has proven to be an excellent forum for forming relationships with SDVOB owners and to help meet procurement diversity goals.

Owned and operated by former US military members who have been injured while serving our country, Service Disabled Veteran-Owned Businesses represent some of the most successful, leading edge American companies. So many of our military personnel are coming home from Iraq, Afghanistan and other combat zones with severe physical disabilities and all of them maintain a strong desire to continue to contribute to the our society. For many of them, this means creating a business.

None of these individuals want a handout, however, they may need a helping hand - This is our mission! They have fulfilled their obligation to us in a most selfless manner and now, it is our job is to help them achieve their goals. As a strong network of established Service Disabled business owners, our goal is to help these dedicated men and women start and succeed in business.

As a successful member of the business community, I hope that you will join us in fulfilling this mission. Please join the Elite SDVOB Network in August by sponsoring and attending our conference.

For more details on sponsorships, please contact us at 800-845-4394 or visit our website at www.mdsdvobn.org. Thank you very much for your participation.

Best Regards,

Rodney D. Hudson
Chapter President



What is an SDVOB? What is a DVBE?

A Service-Disabled Veteran-Owned Business (SDVOB) is a business which has been self-certified for Federal procurements. A Disabled Veteran Business Enterprise (DVBE) is certified by the State of California (applicable if the business is headquartered in CA). Both SDVOBs and DVBEs are either a:

- sole proprietor (ownership)
 - publicly or privately owned business (stock)
 - subsidiary (voting stock of parent corporation)
 - joint venture (earnings)
- and
- at least 51% is owned by one or more veterans with a service-connected disability
 - is managed and controlled by one or more service-disabled veterans
 - the home office is located in the United States, and is not a branch of a foreign-based firm

What is the Elite SDVOB Network?

Over fifteen years ago, several veterans who had served their country found themselves struggling as self-employed business owners. Wanting to be independent, contributing citizens, they established a network of veterans serving as advocates for service-disabled veterans and veteran-owned small businesses: the Elite Service-Disabled Veteran-Owned Business Network.

The Elite SDVOB Network is aimed at assisting veterans through the maze of paperwork, individuals, and agencies necessary for them to reach their goal of being a self-sufficient business. Veterans deserve the same opportunities as any other business trying to get contracts from the government they dedicated their lives to serving.

The Elite SDVOB Network is a non-profit 501(c) 19 corporation. Chapters are still forming all across the Nation. It is comprised of SDVOBs, DVBEs, and those individuals or companies that support the Network's mission: helping other vets help themselves.

Why join the Elite SDVOB Network?

The purpose of the Elite SDVOB Network is to provide a forum where members meet to discuss:

Benefits of membership

- Monthly meetings
- Support from other SDVOBs/DVBEs
- Updates on pending issues

Available opportunities

- Upcoming contracts
- Companies supporting SDVOBs/DVBEs
- Annual Conference that provides business education and networking

Long and short-term goals

- Being recognized as a valuable source
- Locating and registering new SDVOBs/DVBEs
- Establishing methods of monitoring
- Legal obligations
- Utilization

The Elite SDVOB Network Maryland Chapter

1309 Continental Dr.
Suite N
Abingdon, MD 21009
410-679-0300

The Elite SDVOB Network National Office

3829 University Ave.
San Diego, CA 92105
619-284-9922
www.elitesdvo.org



The 5th Annual Elite SDVOBN National Convention of Service Disabled Veteran-Owned Businesses

Conference Agenda and Outline

Wednesday, August 20, 2008

- | | |
|--------------------|---|
| 11:00 am - 4:00 pm | Elite SDVOB convention check in and on-site registration. |
| 1:00 pm - 4:00 pm | Exhibitor set-up |
| 5:45 pm - 8:00 pm | Dinner Cruise (Limited capacity, first 150 registrants will be reserved), and Cocktails at Rams Head Tavern (for those not on the cruise) |

Thursday, August 21, 2008

- | | |
|--------------------|---|
| 7:00 am - 8:00 am | Memorial Service at the Naval Academy Chapel (Optional) |
| 8:15 am - 9:15 am | Welcome ceremony and continental breakfast |
| 9:30 am - 11:30 am | Tradeshow and workshops |
| 11:45 am - 1:45 pm | Banquet lunch with keynote speaker |
| 2:00 pm - 5:00 pm | Tradeshow and workshops |
| 6:00 pm - 7:00 pm | Cocktail hour |
| 7:00 pm - 8:00 pm | Dinner and Awards ceremony |
| 8:00 pm - 10:00 pm | Music, mingling and entertainment |

Friday, August 22, 2008

- | | |
|-------------------|--|
| 8:00 am - 9:00 am | Continental breakfast |
| 9:00 am - 2:00 pm | Business Matchmaking Sessions, one-on-one meetings with disabled veteran-owned businesses and corporate and government buyers, includes continental breakfast. |

Convention Location:
Lowe's Annapolis Hotel
126 West Street
Annapolis, MD 21401
(800) 526-2593
www.loweshotels.com

*Valid I.D. needed to enter the Convention area.

The Lowe's Annapolis Hotel Special Convention Rate: \$123.00 per night

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Sponsorship Opportunities

Platinum Sponsor \$15,000

- Preferred listing on all promotional materials
- Named as a sponsor on the Elite SDVOB banner for all events
- Registration and premium exhibit space at the Elite SDVOB convention tradeshow
- Full-page color ad (premier placement) in the souvenir program
- Full-page written tribute to the Title Sponsor as a partner with the Elite SDVOB in the souvenir program
- Distribution of your company's promotional material
- Eight tickets to the Dinner Cruise
- One table of eight at the banquet lunch
- Eight tickets to the award ceremony and party
- Remarks by your company's lead representative during the program
- One year membership with the national Elite SDVOB
- Logo on the Elite SDVOB website as a partner
- Featured article on your corporation on the Elite SDVOB website
- Acknowledgement of the partnership with the disabled veterans during the events

Gold Sponsor \$12,500

- Registration and exhibit space at the Elite SDVOB convention tradeshow
- Full-page color ad in the souvenir program
- Distribution of your company's promotional material
- Named as a sponsor on the Elite SDVOB banner for all events
- Six tickets to the Dinner Cruise
- One table of eight at the banquet lunch
- Six tickets to the award ceremony and party
- One year membership with the national Elite SDVOB
- Logo on the Elite SDVOB website as a partner
- Acknowledgement of the partnership with the disabled veterans during the events

Silver Sponsor \$10,000

- Registration and exhibit space at the Elite SDVOB convention tradeshow
- Half-page color ad in the souvenir program
- Distribution of your company's promotional material
- Named as a sponsor on the Elite SDVOB banner for all events
- Four tickets to the Dinner Cruise
- One table of eight at the banquet lunch
- Four tickets to the award ceremony and party
- One year membership with the national Elite SDVOB
- Logo on the Elite SDVOB website as a partner
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Sponsorship Opportunities

Bronze Sponsor \$7,500

- Registration and exhibit space at the Elite SDVOB convention tradeshow
- Quarter-page color ad in the souvenir program
- Distribution of your company's promotional material
- Named as a sponsor on the Elite SDVOB banner for all events
- Two tickets to the Dinner Cruise
- Four tickets to the banquet lunch
- Two tickets to the award ceremony and party
- One year membership with the national Elite SDVOB
- Logo on the Elite SDVOB website as a partner
- Acknowledgement of the partnership with the disabled veterans during the events

Copper Sponsor \$5,000

- Registration and exhibit space at the Elite SDVOB convention tradeshow
- Two tickets to the banquet lunch
- Two tickets to the award ceremony and party
- One year membership with the national Elite SDVOB
- Logo on the Elite SDVOB website as a partner

SDVOB Supporter \$2,500

- Registration and exhibit space at the Elite SDVOB convention tradeshow
- Two tickets to the banquet lunch
- Two tickets to the award ceremony and party
- Logo on the Elite SDVOB website as a partner

Exhibitor \$1,000*

- Registration and exhibit space at the Elite SDVOB convention tradeshow
- Two tickets to the banquet lunch

***Early Bird Rate** ends June 29, 2007. \$1,500 from July 1 - August 20, \$2,000 at the door.

*Additional sponsorship opportunities available include the Dinner Cruise, banquet lunch, award party, one-on-one procurement and more. Please contact your Elite SDVOB sponsorship member to discuss other sponsorship opportunities.

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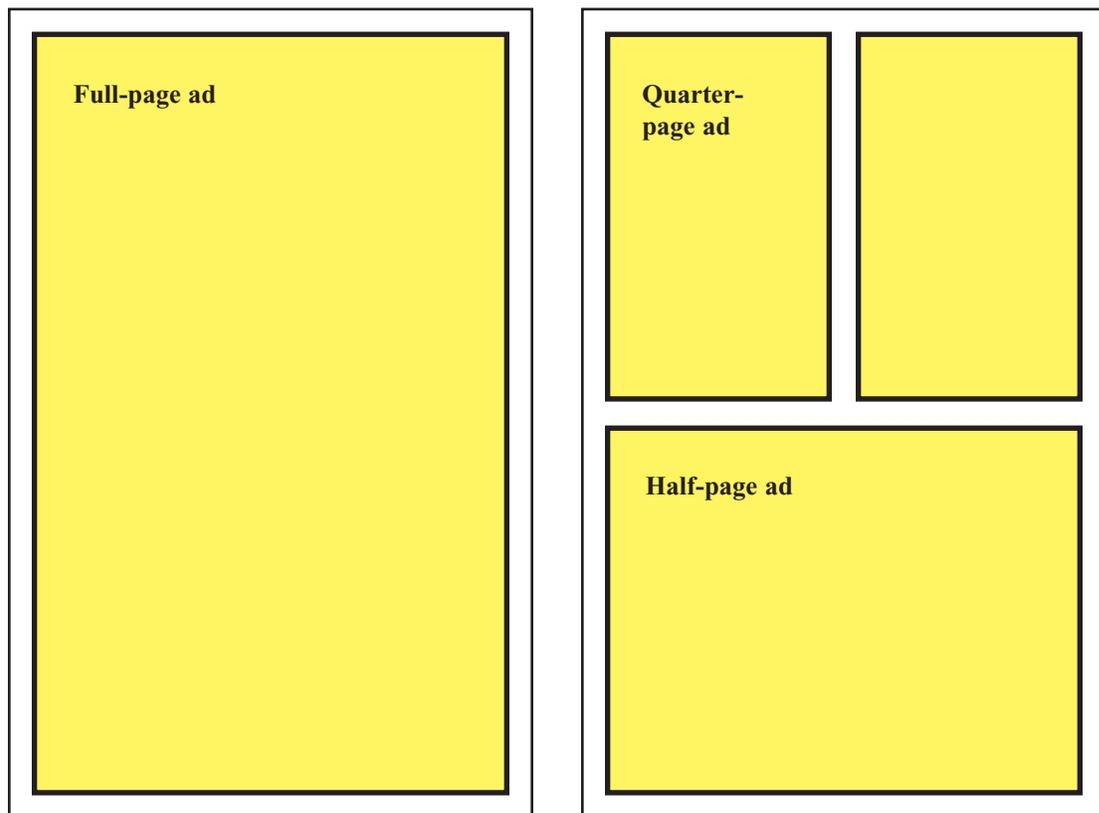
Souvenir Program Advertising Space

		Color	Black & White
Full-page ad	5 in. wide x 8 in. tall	\$2,500	\$1,500
Half-page ad	5 in. wide x 3.875 in. tall	\$1,500	\$1,100
Quarter-page ad	2.375 in. wide x 3.875 in. wide	\$800	\$500

Please send artwork to the size of the ad as a print-quality (minimum 300 dpi resolution) to Eric at Bullseye Custom: eric@bullseyecustom.com or call for more information, (619) 668-9043

**All artwork must be submitted no later than July 21, 2007 to be placed in event program. Any artwork received after July 21st is not guaranteed placement in the program.*

For more information on purchasing ad space,
please contact Bill at (410) 679-0300 or bill.apostol@mdsdvobn.org



**Sample ad sizes shown smaller than actual size.*

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Sponsor Registration Form

Company name _____

Lead representative name _____ title _____

Name of contact to coordinate sponsorship activities _____

Mailing address _____

Phone _____ fax _____

Email _____

**Sponsorships are tax-deductible and this form must accompany payment.*

- Platinum sponsorship at \$15,000
- Gold sponsorship at \$12,500
- Silver sponsorship at \$10,000
- Bronze sponsorship at \$7,500
- Copper sponsorship at \$5,000
- SDVOB supporter at \$2,500
- Exhibitor at \$1,000*

***Early Bird Rate** ends June 29, 2007. \$1,500 from July 1 - August 20, \$2,000 at the door.

Total amount enclosed \$ _____ check # _____

Please make checks payable to:

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(877) 430-3889 toll-free
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