

USDA Small Business Connect

Tuesday, July 16, 2013

9:00 am – 11:30 am

U.S. Department of Agriculture
1400 Independence Avenue, SW
Washington, DC 20250
South Building Cafeteria Meeting Rooms

Strengthening Your Presentation to the Government

Today more than ever, the government has to be more selective about how it invests money to support contracts. Competition is very tight and as a result small businesses have to know how to submit very compelling proposals to distinguish themselves. Lance Pettaway, the Director of Contracting at the Food and Nutrition Service, will share from his years of experience the best practices for submitting proposals to USDA purchasing agencies.

For additional information or to register for this event, please contact: Roxanne Lane at 202-720-6058 or via e-mail at Roxanne.lane@dm.usda.gov. To register for this event, please e-mail your name, company name and contact information. If you are registering more than one person from your company, please be sure to provide their name and contact information also.