



Department of  
Veterans Services

For immediate release:  
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**ATTENTION VETERANS IN BUSINESS: SAVE THE DATE!**  
**3<sup>rd</sup> Annual Service Disabled and Veteran Owned Small Business Conference**  
**August 30-31, 2007 in Albuquerque, NM**

ALBUQUERQUE – The New Mexico Department of Veterans Services, New Mexico District of the U. S. Small Business Administration and New Mexico Small Business Development Center Network are co-sponsoring the 3<sup>rd</sup> Annual Service Disabled & Veteran Owned Small Business Conference, August 30-31, 2007 in Albuquerque, New Mexico. Many organizations are participating in this event including small business resource partners and organizations dedicated to veteran-owned business development. The conference will be held at the Albuquerque Marriott Hotel located at 2101 Louisiana Blvd NE. The registration fee is \$50 per person.

“This conference is being held to promote Public Law 108-183 that mandates 3% of all federal contracting go to service-disabled veteran-owned small business” said John M. Garcia, Secretary, New Mexico Department of Veterans Services. The law applies to all federal contracting entities and prime contractors currently doing business with the federal government.

“This is an opportunity for veterans in business to attend workshops & panels, meet with buyers & contracting officers from federal agencies & large prime contractors and learn of contracting & subcontracting opportunities” said John C. Woosley, District Director of the New Mexico Small Business Administration. The Small Business Administration will be promoting the new Patriot Express Loan Initiative for veterans and their family members.

“While the conference represents a learning opportunity, it’s also a hands-on business opportunity” said Roy Miller, Director of the New Mexico Small Business Development Center Network.

“Business owners will have the opportunity introduce their products and services to Buyers in the Matchmaking Marketplace.”

Thursday, August 30<sup>th</sup>, the first day the conference, will feature guest speakers, workshops and panel discussions educating veterans on the federal procurement process. Workshop topics include: SBA Certifications, Veterans Administration Certifications & Contracting, Marketing and Federal Contracting Basics, Facilitating Teaming Agreements, New Mexico Procurement Code and Doing Business with State and Local Governments. The keynote speaker at the luncheon will be Steven C. Preston, Administrator of the U. S. Small Business Administration.

On Friday, August 31<sup>st</sup>, there will be direct, face-to-face meetings between veteran business owners and the federal/prime buyers in the Matchmaking Marketplace where small business owners can meet with representatives of Federal Agencies and Prime Contractors. The Matchmaking Marketplace session is intended to introduce veteran business owners to federal/prime buyers in the hope that contracting opportunities will arise on the spot or set the stage for future contracting opportunities.

Early registration is highly recommended and in any case, no later than August 23, 2007. For more information and to download the registration form, please visit the official conference website at <http://NMVetBiz.org>, and/or call Flo Dow at the New Mexico Small Business Development Center, 505-428-1624 or 1-800-281-7232.

WHAT: Service Disabled and Veteran Owned Small Business Conference

WHEN: August 30 & 31, 2007, 7:30 a.m. to 5:00 p.m.

WHERE: Albuquerque Marriot, 2101 Louisiana Blvd NE, Albuquerque, NM

REGISTRATION: \$50, through August 23, 2007.  
Forms at <http://NMVetBiz.org>

The NMSBDC is partially funded under Cooperative Agreement No.7-603001-Z-0032-19 by the U. S. Small Business Administration. SBA's participating in this cosponsored activity is not an endorsement of the views, opinions, products or services of any cosponsor or other person or entity. All of SBA's programs & services are extended to the public on a nondiscriminatory basis. Cosponsorship Authorization #: 07-0682-39. Reasonable arrangements for persons with disabilities will be made, if requested at least two weeks in advance. Contact Susan Chavez, SBA at 505/248-8225 or 505/248-8236.